Corporate Fact Sheet



Pioneering Crypto-Financial Services since 2013

Company Profile

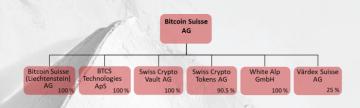
Founded in 2013, Bitcoin Suisse (BTCS) is Switzerland's oldest and largest regulated, professional provider of crypto-financial services. BTCS played a crucial role in the development of the Crypto Valley and the overall Swiss blockchain eco-system. As of 2019, BTCS continues to grow, develop and deliver cuttingedge crypto-financial services, products and solutions.

A Strong Team of Executives and Experts

Total of 82 Employees (March 2019)



Bitcoin Suisse Group Structure



Shareholder Structure



Bitcoin Suisse is a privately owned company, founded by Niklas Nikolajsen and Partners in 2013. BTCS has a strong shareholder base with a long-term business focus.

* Total Employee Shares 64%

Innovation Track Record



Selected Unique Selling Propositions

Liquidity

Trade and settle high volume trades - also in the tens of millions - daily. Excellent long-lasting and stable relationships to banks.

Flexibility

Trade with a fixed quote, best execution or limit orders and dedicated account managers. Trade facilities available 24/7. Direct API integration available for high volume clients.

Accessibility

Long-term relationships with established exchanges, such as Kraken, Bitstamp, Bitfinex, Poloniex, Binance, Bittrex and many others.

Expertise

One of the world's most experienced teams of crypto-financial experts; Six year track record of successful growth with offices in Switzerland, Denmark and Liechtenstein.

Transparency

Exchanges, prices, time stamps, fx-rate and brokerage commissions are transparently documented. All data and functionalities are available in real time through the 'Bitcoin Suisse Online' platform.

Safety and Security

Bitcoin Suisse employs the highest standards in crypto-asset handling and mitigates the risks and liabilities of working directly in the markets.

Key Figures

Financial Figures in CHF	20171)	2018 ²⁾
Net Revenue	41.8m	37.2m
Operating Expenses	4.3m	12.1m
Net Income	31.5m	21.2m
Cost/Income Ratio	10%	33%

Other Key Figures	20171)	2018 ²⁾	Q1 2019 Outlook
Total Equity	32.1m	50.1m	~ 52.5m ³⁾
Number of Employees	31	73	82
Number of Clients			> 10'000

 ²⁰¹⁷ Financials audited by Grant Thornton
2018 Closing in progress, (not yet audited)

^{3) 2019} Estimation only

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Milestones

- Expanded Board of Directors with executives who provide deep technical and legal/regulatory know-how
- Appointed new CEO
- Built very experienced management team
- Nominated new department heads in Trading, Institutional Services and Products, Finance and Operations, Risk Management and Legal and Compliance with senior Executives with a strong track record
- Forged a strong IT/Technology Team with now over 30 accomplished and very skillful solution architects, system engineers, cybersecurity specialists and developers including assignment of new head of our Copenhagen office
- Strong relationships and seamless global access to cryptoengineers since the emergence of the crypto-space
- Successful business model with strong capital generation based uniquely on retained earnings
- Creation of two new subsidiaries, Swiss Crypto Vault and Swiss Crypto Tokens
- Opened new subsidiary in Vaduz, Liechtenstein
- New purpose built office location for Bitcoin Suisse head-quarter in Zug
- Launch of the first Swiss Franc stablecoin "CryptoFranc" (XCHF)
- Continuous development of proven platform "Bitcoin Suisse -Online" with 24/7 access
- Launch of new product offerings such as collateralized credit, leveraged trading, staking and baking
- Endowment of default bank guarantee to secure all of our depositors
- As of spring 2019, 24/7 personal service with access to our experienced client service and trade desk

Selected Products and Service Offering

Trading / Brokerage

- 24/7 trading access to the major markets of crypto-assets
- Proven online platform for trading and reporting
- API access available for institutional clients
- Advanced algo-execution software
- Handling counterparty risk from unregulated exchanges
- High liquidity / availability of credit lines
- Handling of OTC transactions
- Quoting services and Payment Gateway offering

Storage

- Hyper-secure cold storage
- Multi-signing process with user-friendly access
- Security setup independently reviewed by PriceWaterhouseCoopers

Crypto-Financial Solutions

- Facilitation of token and coin offerings
- Tokenization consulting
- KYC / AML and blockchain analysis
- Crypto auditing
- Escrow services

Collateralized Lending

- Collateralized fiat loans against crypto-assets
- Collateralized crypto loans against fiat
- Cash flow and liquidity optimization
- In-house collateral- and market monitoring

Other Services

- Staking / Baking (Tezos) services for clients
- Issuing of crypto certificates / high quality paper wallets
- Issuing of Swiss Franc stablecoin (XCHF)

Pioneering Institutional Services & Products

Selected Clients & Partner Overview















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LUZERN







Audited by



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